

LONG ISLAND

Free Access to Capital Forum for Small Businesses

FEDERAL RESERVE BANK OF NEW YORK and
LONG ISLAND ASSOCIATION



Are you a small business owner in need of capital?

Attend a panel and networking forum to learn about:

- Key financing programs and products available to small businesses in Long Island
- The most appropriate type of financing for your specific capital needs
- What lenders look for in potential borrowers
- Credit programs to start or increase exporting

AGENDA

- 8:00 AM Registration and Breakfast
- 8:30 AM Welcome and Opening Remarks
- 8:40 AM Access to Credit Panel
- 9:30 AM Networking Forum for Small Business Owners and Lenders
- 10:30 AM Adjourn

EVENT DETAILS

Thursday, May 16th
8:00 AM – 10:30 AM

Long Island Association
300 Broadhollow Rd, Suite 110W
Melville, NY 11747

TO REGISTER

<http://info.frbcommunications.org/forms/NYLongIslandEvent>

Registration Deadline: Friday, May 10
Registration is highly recommended
as space is limited

FOR QUESTIONS

Federal Reserve Bank of New York
nyfed.community.affairs@ny.frb.org

PARTNERS



Nassau County
Industrial Development Agency



**Access to Capital Forum
Thursday, May 16th
8:00 A.M. – 10:30 A.M.
Long Island Association
300 Broadhollow Road, Suite 110W
Melville, NY 11747**

Objectives

Attend a forum and networking session to learn about:

- Products, programs, and types of financing available for Long Island-based small business in search of capital for operations and growing their business.
- Credit eligibility criteria – What are lenders looking for in potential borrowers?
- How to qualify for loans from financial institutions and government agencies
- Tips for avoiding common mistakes in loan applications
- Credit programs to start or increase exporting
- Sandy-relief loan programs

Access to Capital Forum

8:00 A.M. Registration and Breakfast

8:30 A.M. Welcome and Opening Remarks
Kevin Law, Long Island Association

8:40 A.M. Access to Credit Panel
Moderator:

- Walter Oden, SBA

Panelists:

- Thomas P. Cummings, Regional Director, Exim Bank
- Keith Lawlor, TD Bank
- Roslyn Goldmacher, President & CEO, LIDC
- Richard Amsterdam, New York Business Development Corp

9:30 A.M. Meet-and-Greet: Networking between small business owners and lenders

10:30 A.M. Adjourn



Networking Forum Participants

Walter Oden, SBA
Thomas P. Cummings, Exim Bank
Roslyn Goldmacher, LIDC
Keith Lawlor, TD Bank
Julia Zinkowski, Citibank N.A.
Salvatore Loiacano, Capital One
Steve Molfetta, Gold Coast Bank
Robert Schepis and Susan Raizer, Bethpage Federal Credit Union
Jordan Herzlich, Teachers Federal Credit Union
John Bozek, Community Development Corporation of Long Island
Amy Illardo, Suffolk County IDA
Nick Terzulli, Nassau County IDA
Richard Amsterdam, NYBDC
Andrea Lohneiss, Empire State Development Corporation
Giovana Ramirez, La Fuerza Unida Community Development Corporation
Alison Burke, Bank of America
Sean Gallagher, Wells Fargo
Hilda Kong and Matt Garvey, JP Morgan Chase
Phil Panarelli and Stefanie Handsman, HSBC
Isaac Roldan and Kevin McLoughlin, Accion
Erica Chase, Farmingdale SBDC
Neil Seiden, Asset Enhancement Solutions, LLC